

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Fluorosilicic Acid  
 TIME & (January 1, 2017 through December 31, 2017)  
 DATE: 3:00 p.m., October 20, 2016

Penco, Inc.  
 P.O. Box 600  
 San Felipe, TX 77473

Noah Technologies

Univar

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
	<b>OPTION 1</b>				
1.	250,000 Gallons 23% nominal Fluorosilicic Acid, SAWS No. 7522	UNIT PRICE	3.24 810,000.00	<b>NO BID</b>	<b>NO BID</b>
2.	5 Drums 23% nominal Fluorosilicic Acid 55 gallon drum, SAWS No. 22339	UNIT PRICE	273.00 1,365.00		
3.	300 Stops Split Delivery Fee (stop charge), SAWS No. 31236	UNIT TOTAL	100.00 30,000.00		
4.	5 Requests Expediated Delivery, SAWS No. 31237	UNIT PRICE	0.00 0.00		
			*		
	<b>TOTAL OPTION 1</b>	TOTAL	<b>841,365.00</b>		
	<b>OPTION 2</b>				
1.	250,000 Gallons 23% nominal Fluorosilicic Acid, SAWS No. 7522	UNIT PRICE	3.21 802,500.00		
2.	5 Drums 23% nominal Fluorosilicic Acid 55 gallon drum, SAWS No. 22339	UNIT PRICE	273.00 1,365.00		
3.	300 Stops Split Delivery Fee (stop charge), SAWS No. 31236	UNIT TOTAL	100.00 30,000.00		
4.	5 Requests Expediated Delivery, SAWS No. 31237	UNIT PRICE	0.00 0.00		
	<b>TOTAL OPTION 2</b>	TOTAL	833,865.00		
	<b>EXTENSION 1</b>		<b>841,365.00</b>		
	<b>EXTENSION 2</b>		<b>841,365.00</b>		
	<b>EXTENSION 3</b>		<b>841,365.00</b>		
	Terms		1.5% 10 days		
	Delivery Days		5-7 days		

**\*AWARD OPTION**

BID INVITATIONS WERE E-MAILED TO AND/OR PICKED UP BY:

Altivia  
 Bell Chemical  
 Brenntag  
 Calabrian Corp.  
 Chemtrade Chemical USA  
 DX Group  
 Evoqua Water Technologies  
 FSTI Chemicals  
 GAC Chemical

Lhoist  
 Noah Technologies  
 Penco  
 PVS Chemicals  
 Rowell Chemical  
 Seidler Chemical  
 Simba Industries  
 Southern Ionics  
 Univar

Demandstar  
 SAWS Website